



**THE WESTIN STAMFORD & WESTIN PLAZA**  
SINGAPORE

---

17 April 2000

To whom it may concern

The management team of AT Reservations Network (previously known as Internet Asia Inc), headed by Magdalene Yeo had been working with The Westin Stamford & Westin Plaza since April 1999 as a business partner.

In our opinion, they are a capable and reliable team. They had called on the hotel last April to offer their service. Throughout our discussion, they were positive and had shown their sincerity to work with us. They were also prompt in putting up the hotel's information after the contract was signed.

During the past 12 months, the management team had been proactive in giving the hotel some recommendations. For example, when the hotel was newly listed in their web site, they had recommended the hotel to publish special packages to create awareness. During our slow months in July and August, they were also proactive in recommending special rate to boost the occupancy of the hotel.

Year 2000 is a challenging year for the management team. The hotel had emphasized on Yield Management, therefore, a lot of restrictions over the peak dates were imposed. The management team had shown their professionalism in this area and was able to handle all our requirements very well.

Overall, they have been entirely satisfactory and I can recommend them to you with every confidence.

Yours faithfully

**JEANNETTE HO**  
Director of Revenue Management  
The Westin Stamford & Westin Plaza